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**KMS**

### KMS client snapshot

## Electronics Manufacturer headquartered in Japan

Known for their innovative product design and state-of-the art manufacturing processes, the client has capital of over 23 million Japanese Yen.

## CHALLENGES

- Provide users with consolidated actual and forecast data.
- Enable users to do their own analysis by providing them with interactive reports.

## BENEFITS

- Analysis has become faster and easier.
- Month end stock and sales reports development process has been sped up.
- Users get information immediately without having to wait for reports to be created again and again.

## SOLUTION

- Deployed system to 30 server web users.
  - **Sales Analysis** - sales and sales orders analysis by customer, product, salesperson with dimensions by different years, comparison to budget and forecast.
  - **Stock Analysis** - stock balance analysis by different warehouse locations and stock ageing by different ageing buckets.
  - **Forecast Analysis** – trend analysis of product sales, shipment and movement forecasting byproduct/customer weekly.
  - **Finance Analysis** - profitability and payment analysis.
- Implementation involved developing a data warehouse and QlikView dashboards for analysis of sales, stock, finance which took 3 months in total.
- Data is extracted from SAP (Oasis) , ATAC, ECM Main Para, Pymimain databases (in-house developed SQL DBs).